

## *Deluged by Hypotheses?*

As I read papers in organizational behavior, I consistently find that they use the technique of posing hypotheses, then testing them, and then reporting which ones were supported and which were not. A typical statement in the results section is something like “Therefore, hypotheses 1, 3, 4, 8, and 11 are supported by the data, while hypotheses 2, 5, 6, 7, 9, 10, 12, and 13 are not”—leaving the reader, I fear, in a dazed condition.

If readers of *Science Editor* know how this approach originated and when it first became used in the social sciences, I

would appreciate hearing. I would also be interested in others’ views of the efficiency and effectiveness of this approach. I can be reached by telephone at (973) 353-5366 and by e-mail at [cdaniel@andromeda.rutgers.edu](mailto:cdaniel@andromeda.rutgers.edu).

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